UST has been in SAP practice for more than fifteen years. Today SAP commands the highest market share in the ERP area and customers worldwide depend upon SAP for their mission critical applications.

Business Challenges Facing Automotive Sector

Today's globalization and other industry dynamics are presenting new business challenges for the automotive industry:

- Survive Global Competition
- Need to Reduce Costs
- Respond to Dynamic Market Demands
- Increase operational efficiency
- Manage Quality to Satisfy the Customer and Avoid Expensive Recalls
- Effectively Manage Inventory, Warehouses and Production
- Need Business Intelligence for Effective Decision Making

How do you face these challenges ? UST has partnered with SAP to bring you world class enterprise solutions for the automotive (manufacturing) industry, which will help you meet all these challenges. ERP and Business Intelligence software from SAP provides you the flexibility and scalability you need to succeed in today's business world. You will have the power of enterprise wide integration, total automation and information availability at your finger tips, with the flexibility and scalability only SAP can provide. SAP can provide all the tools and technology you need for business intelligence and enterprise performance management. What's more - SAP can help you with process improvements by implementing the best industry practices which have evolved from doing thousands of implementations around the world.

Along with the proven, world class software from SAP you need the expertise of professionals who can advise and guide you through the complex process of implementing SAP solutions. That's where UST comes in - we can implement SAP solutions for you in a way that transforms your enterprise into a more efficient organization and gives you the maximum return on your investment. When you select UST as your SAP Partner, you get faster implementations, more knowledge, lower risks and better returns.

UST Automotive Center of Excellence

UST has created a Center of Excellence comprised of outstanding individuals who have deep understanding of the automotive business in every area - manufacturing, production planning, sales and distribution, quality management, inventory, warehouse management, financial, accounting, human capital management. Complementing the domain experts are our technical gurus who can help build the complete technical infrastructure for enterprise wide automation including ADC (Automatic Data Capture) solutions based on Barcodes and RFID.

UST understands the needs of the Automotive industry fully and can help meet your business goals:

- Integrate business operations globally
- Achieve operational efficiencies
- Reduce the time for product development and business cycles
- Build and optimize a robust supply chain
- Manage Inventories and reduce costs
- Maximize return on IT investment
- Improve product quality
- Provide enterprise wide application integration and information availability
- Leverage business intelligence and performance management

Total Business Transformation

Combining SAP enterprise software, with its own consulting services UST can undertake complex business transformation which cuts across your entire enterprise.

Operational Strategy - Implementing SAP ERP/BI solution can transform your business strategies and help you in strategic decision making.
Business Processes - SAP let you take advantage of best industry practices while affording the flexibility to customize the processes as much as you want.
Technology Infrastructure - UST can transform your technology platform or computing infrastructure from old legacy systems to modern SAP/Netweaver based technologies.

People/Workforce - UST can train and enrich your people/workforce with the functional and technical knowledge they need to satisfactorily do their jobs and carry out their roles in the organization.

Some SAP Solutions for OEMS

- Collaborative Engineering using PLM, cFolders, & iPPE
- Collaborative Demand and Supply Planning (APO, SRM & iPPE)
- Model-Mix Planning, sequencing using iPPE with rapid planning matrix and optimal line balancing functions.
- High Volume Manufacturing
- CKD Assembly Operations
- Customer Relationship Management (CRM)
- Vehicle Management Systems (VMS)
- Vehicle Sales & Service
- Vehicle Distribution
- Spare Parts Sales & Distribution
- Warranty solutions

Some SAP Solutions for Suppliers

- End to End Supplier Solution
- Supplier Portal
- Collaborate Procurement
- Sequenced JIT calls
- Handling Units & returnable management

UST*Automotive*Enterprise

UST has also developed a pre-configured ERP solution for SAP Automotive Suppliers which can be rapidly implemented at a very affordable price and would specially be of interest to SME (Small and Medium) Enterprise). Lot of the work is already done so that when the solution is deployed it only requires the "Delta" configuration rather than starting from scratch. The highlights of this SAP based solution are noted below:

- Enterprise Wide Business Process Templates: based upon SAP recommended industry best practices that can be employed as starting point for your process transformation.
- Data Migration Templates: to facilitate data mapping from the legacy to SAP system and facilitate the data migration process.
- UST has pre-configured the system with industry specific best practices, which means that a rapid Implementation methodology can be followed.
- The licensing for the All In One SAP solution is done differently and is very reasonably priced.
- Both the total time and cost for the implementation is greatly reduced. Companies which thought that they could not afford SAP, are surprised to find it budget friendly.
- Same world class SAP Enterprise software used by Fortune 500 companies, now UST delivers to you at much less cost, much less risk and for a lot less money.